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Nurse–patient communication in cancer care: does responding to patient's cues predict patient satisfaction with communication

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Abstract

Objective: The aim is to investigate the relationship between nurses' cue-responding behaviour and patient satisfaction.

Methods: One hundred patient–nurse conversations about present concerns were videotaped and patients' expression of emotional cues and nurses' cue responses were coded using the Medical Interview Aural Rating Scale. Nurses ($N = 34$) and patients ($N = 100$) were recruited from seven oncology inpatient clinics from a University Medical Centre.

Results: A mixed-model analysis was conducted to examine whether cue responding was related with patient satisfaction with the conversation, after adjusting for confounding variables and correlation due to repeated measure of each nurse. Nurses' cue responding was independently related to patient satisfaction. Controlling for the level of cue responding, palliatively treated patients were more satisfied with the communication than curatively treated patients.

Conclusions: This study provides evidence that nurses' cue-responding behaviour is appreciated by the patients. Future studies might focus on the effect of improved cue-responding skill on more distal outcome measures, such as identification of concerns, mood and coping behaviour.

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Keywords: cancer; oncology; communication; nurse–patient relations; patient satisfaction

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Introduction

Patients seldom express their concerns and emotions directly and spontaneously, but instead express indirect cues that something is worrying them [1,2]. Studies indicate that psychological distress is negatively correlated with the explicit expression of concerns [3,4], but positively with the expression of cues [5]. This suggests that patients who need emotional support the most, i.e. anxious patients, do not express this need explicitly by mentioning their concerns, but implicitly through the expression of cues. A core skill for nurses is therefore to recognize cues of patients that are clinically relevant but not directly expressed [6]. Picking up cues of patients may lead to the recognition of patients who need emotional support. Leaving cues of patients undetected, on the other hand, may prevent patients from getting the care they require. It is frequently observed that nurses overlook patients' social and emotional needs [4,7–9].

Findings from a recent descriptive study showed that patients are dissatisfied with the tendency of oncologists and oncology nurses not to pay attention to the emotional consequences of cancer diagnosis and treatment [10]. These findings concur with studies [11–16] reporting that the emotional dimension of provider communication is an important factor in determining patient satisfaction. However, since relatively little is known about the value patients specifically assigned to nurses' cue-responding behaviour, it is appropriate to investigate the relationship between nurses' cue-responding behaviour and patient satisfaction.

Background

The concept 'cue' was originally described in the context of the conversational model of psychotherapy. This model was devised for teaching trainee psychiatrists the concepts and skills used during

1 psychotherapy sessions. The emphasis of the model
 2 is on patient's feelings and on 'hearing' what the
 3 patient is 'saying', see p. 574 of Goldberg's *et al.*
 4 paper [17]. Put another way, according to the model
 5 the provider needs to understand and express 'the
 6 meaning of messages conveyed by cues about the
 7 patients' feelings', p. 568 of Goldberg *et al.* [17].
 8 Subsequently, the concept cue responding was used
 9 to draw attention to skills of GPs, doctors and nurses
 10 in oncology care to detect psychological problems of
 11 patients. For instance, Davenport *et al.* [5] showed
 12 that doctors who are better able to detect psychiatric
 13 illness are more likely to allow patients to express
 14 verbal cues. Subsequent studies [18] examined which
 15 behaviours of doctors and nurses influence this
 16 altered rate of cue emission by the patient. It
 17 appeared that the use of open directive questions,
 18 eliciting of emotional concerns, clarification of
 19 emotional aspects, empathy, summarizing and
 20 screening questions like 'What else?' or 'Have you
 21 any other concerns or questions?' increases the rate
 22 of expression of cues that are indicative for
 23 emotional distress. In 2005, the *European Association*
 24 *of Communication in Health Care* reached consensus
 25 on the definitions of 'cue' and 'concern'. A cue has
 26 been defined as: 'a hint, which might be an expression
 27 or signal, mostly verbal but also nonverbal, which
 28 indirectly indicates an issue of presumed importance
 29 for the patient and implies an emotion, worry or
 30 uncertainty that the patient would like to bring up, or a
 31 move to another topic, that should demand an
 32 exploration from the provider'. A concern is described
 33 as: 'a verbal expression, which explicitly indicates an
 34 issue of importance for the patient' [19].
 35 To our knowledge, only one study empirically
 36 examined the relation between cue responding and
 37 patient satisfaction. Butow *et al.* [1] in a study with
 38 medical and radiation oncologists found no correlation
 39 between cue responding and patient satisfaction. Yet,
 40 patient satisfaction in their study was measured 7–10
 41 days after the conversation where cue responding was
 42 displayed. This might have affected their outcome.
 43 So at this time it is too early to draw conclusions and
 44 besides results could be different for nurses' cue-
 45 responding behaviour. So far, no studies have been
 46 undertaken to analyse the relation between nurses' cue
 47 responding and patient satisfaction. The present study
 48 investigates the relationship between nurses cue-
 49 responding behaviour and patient satisfaction. We
 50 hypothesize that cue responding will be related to
 51 patient satisfaction with the conversation.

55 Methods

57 This explorative study was conducted in a Uni-
 58 versity Medical Centre in The Netherlands with
 59 oncology nurses and patients with heterogeneous
 cancers. The data for this study were collected

between February 2006 and February 2007 by
 videotaped conversations of nurses with cancer
 patients and questionnaires. The Regional Ethics
 Committee was informed about the study and had
 no objections to the study. The chief physicians
 and head nurses of the wards involved approved
 the study. Participation of nurses was voluntary.

Participants

A sample of 34 nurses and 100 patients was
 recruited from seven medical or surgical oncology
 inpatient clinics of a University Medical Centre in
 The Netherlands. Because communicative beha-
 viour of nurses differs with age and gender [20],
 quota sampling was used to obtain a representative
 sample of nurses. Inclusion criteria required that
 nurses were employed as a Registered Oncology
 Nurse (a legal qualification in The Netherlands) or
 as a Registered Nurse with at least two years
 experience in oncology nursing, a 0.6–1.0 job
 assignment and gave informed consent. For each
 participating nurse, three patients were randomly
 drawn from eligible admitted patients. Inclusion
 criteria for patients required that they were at least
 17 years of age, able to speak Dutch and gave
 written informed consent. Exclusion criteria were
 obvious psychopathology and tracheostoma.

Procedure

Each participating nurse performed three video-
 taped conversations. Each conversation with a
 different cancer patient. Prior to the day, on which
 participating nurses were scheduled for data
 collection, admitted patients were screened for
 study eligibility. From the eligible patients, the
 required number of patients was randomly se-
 lected. Patients were then informed about the
 purpose and requirements of the study and written
 informed consent to participate in the study was
 obtained. Preceding the actual videotaped conver-
 sation with the nurse, patients completed two short
 questionnaires assessing patients present concerns
 and measuring anxiety and depression. These
 questionnaires were administered by either the
 researcher (RU) or a research assistant. Before
 each conversation, nurses were instructed to read
 the patient's chart. Subsequently, they were asked
 to discuss the patient's present concerns for
 approximately 20 min. They were informed that,
 after 20 min, videotaping would terminate. The
 video recording was performed in the absence of
 researcher and the conversation took place in a
 patient room at the ward. Immediately after
 termination of the videotaped conversation, a
 questionnaire was administered by the researcher
 to enquire whether concerns had been discussed by
 the nurse and whether patients were satisfied with
 the communication during this encounter.

Measures

Dependent variable

Patient satisfaction with nurses' cue responding was measured as the patient's judgement about the performance of the nurse with respect to care aspects that are felt to be important by the patient. Under the assumption that patient concerns represent relevant care aspects for the patient, items of the Concerns Checklist were incorporated in the questionnaire. The Concerns Checklist was originally developed by Devlen *et al.* [21] and has been used in a number of studies with patients with different cancer types and at various stages [4,7,8,22–24]. We extended the Heaven and Maguire version that was developed for the palliative care setting, from 18 to 32 items. Details of the questionnaire items are attached as Appendix A. For each item it was asked whether the concern or worry is present or not (for example: 'Are you worried about the illness?'). When present each item measures the performance of the nurse on this item immediately after the conversation ('Did the nurse pay attention to your worries about the illness?'). Response options for perceived performances are 'no', 'not really', 'yes, more or less' and 'yes'.

Independent variables

Trained observers (R. U. and E. D.) coded nurses' cue responding according to the Medical Interview Aural Rating Scale (MIARS). The MIARS was originally developed by Heaven and Green [25]. In the MIARS, the basic unit of observation is each turn of speech, for both nurse and patient. A turn is everything a current speaker says before the next speaker takes over [26]. The MIARS distinguishes three levels of disclosure of patients' feelings. The nurse's turn is coded in six categories of adequate cue-responding behaviour, six categories of inadequate cue responding and four categories that take the morphological aspects of the turn into account. More details about the MIARS, including reliability data, are published elsewhere [27]. To ease coding procedures, the categories of the MIARS were incorporated into Observer Video Pro software [28].

To control for the potential influence of different nurse and patient variables, additional data were assessed. The nurse's age, gender and workplace characteristic (medical vs surgical) were derived from the nurse questionnaire.

Studies indicate that patient satisfaction is dependent on patient age, disease status and psychological distress [12,29–35]. The patient's age, gender, education (lower, medium, higher), cancer diagnosis, stage of disease (logoregional disease vs metastatic disease), current treatment (surgical, systemic, radiotherapy and miscellaneous) and aim of treatment (curative vs palliative) were retrieved from the Hospital Information

System. Patients' feeling of distress was assessed by the Hospital Anxiety and Depression Scale (HADS) [36]. The HADS includes two subscales and consists of 14 items. Items are rated on a 4-point Likert scale ranging from 0 to 3. Higher scores indicate higher anxiety and depression. The HADS is well validated in assessing anxiety and depression in a cancer population.

Statistical analyses

The level of cue responding was calculated as ((the number of exploring+acknowledging behaviours)–(the number of distancing behaviours))/total number of cue responses. This variable was used for subsequent analyses of nurse responses. Those conversations where patients emitted less than three cues ($n = 5$) were excluded from analyses of nurse responses.

We first obtained descriptive statistics on all study variables. We then examined the bivariate relations between the independent variables and the outcome variable, using Pearson and Spearman correlations. Independent variables were evaluated for potential inclusion in our model based on a statistical significant association (criteria for significance $p < 0.05$) with the outcome variable, i.e. patient satisfaction with nurses' cue responding. We used a linear mixed-model approach in SPSS 14.0 software to evaluate the relation of cue responding with patient satisfaction adjusting for confounding variables and correlation due to the repeated observation of each nurse. This produces coefficients that measure the amount of change in patient satisfaction for a unit of change in cue responding.

Results

The patient sample consists of 45 females and 55 males, with an average age of 54 years. Thirty-eight percent of patients had completed university or some other form of tertiary education. The sample was heterogeneous for primary site of the cancer and disease stage. Seventeen percent of the patients having haematological cancer, 16% having a gastro-intestinal cancer and 16% having lung cancer, the remainder distributed evenly across other sites. Chemotherapy was the current treatment for 58% of the patients. Patient sociodemographic and disease characteristics are displayed in Table 1. The nurse sample consists of 28 females and six males, with an average age of 38 years ranging from 23 to 59 years of age. A majority of nurses (65%) was employed at medical wards (Medical Oncology, Hematology, Lung Diseases) and 35% at surgical wards (Breast/Gastrointestinal, Urology/Gynaecology, Orthopaedy).

Table 1. Sample characteristics

	%	Mean (\pm SD), range
Patient sociodemographic and medical characteristics (N = 100)		
Male gender	55	—
Age (yrs)	—	54.4 (\pm 16.1), 17–85
Civil status		
Single	9	—
Married, cohabiting or living apart together	91	—
Education		
High	38	—
Medium	31	—
Low	31	—
Caucasian race	97	—
Cancer diagnostic group		
Hematological	17	—
Lung	16	—
Gastrointestinal	16	—
Bone and soft tissue	10	—
Female reproduction organs	9	—
Urinary tract	8	—
Breast	8	—
Male reproduction organs	7	—
Skin	4	—
Head and neck	2	—
Undifferentiated carcinoma	2	—
Central nervous system	1	—
Time since diagnoses (months)	—	12.4 (\pm 31.9), 0–241
Metastases		
No metastases	45	—
Metastasis	38	—
Not applicable (hematological cancer)	17	—
Current treatment		
Chemotherapy	58	—
Surgery	33	—
Miscellaneous	9	—
Aim of treatment		
Curative	55	—
Palliative	45	—
HADS-Anxiety (0–21)	—	6.0 (\pm 4.0), 0–17
HADS-Depression (0–21)	—	5.4 (\pm 4.0), 0–19

Patients' cue expression

The mean number of patient turns per conversation was 56.3. The mean number of cues per conversation was 14.2 (95% CI: 12.7–15.7), with a minimum of one to maximum 30 cues per conversation. Per conversation 25% of the patient turns contained cues, while 75% contained neutral expressions. The mean numbers of different cue levels are displayed in Table 2. The largest part of the cues (70%) were expressions that signalled worry or concern (level 1), while only 24% of the cues mentioned worry or concern (level 2) and 6% clearly expressed unpleasant emotion (level 3).

Nurses' cue responding

Per conversation 21% of the cues were explored, 24% were acknowledged and 55% were responded to with distancing behaviours (see Table 2). The mean level of cue responding per conversation was

Table 2. Patients' cue expression and nurses' cue responding in videotaped conversations (N = 100)

	Mean number per conversation (range)	95% Confi- dence inter- val
Cue expression		
Cues level 1: expression that hints at worry or concern	10 (1–27)	8.9–11.1
Cues level 2: expression that mentions worry or concern	3.4 (0–11)	2.8–4.0
Cues level 3: clear expression of unpleasant emotion	0.8 (0–15)	0.31–1.29
Cue responding		
Exploring	3.0 (0–16)	2.4–3.6
Acknowledging	3.4 (0–12)	2.8–4.0
Distancing	7.9 (1–20)	7.1–8.8

–0.18 (SD = 0.43, range –1.0 to 0.87 and 95% CI: –0.27 to –0.09). The level of cue responding was calculated as ((the number of exploring+acknowledging behaviours)–(the number of distancing behaviours))/total number of cue responses. Cue-responding levels higher than 0.0 were found in about 36% of the conversations. In these conversations more cues were acknowledged or explored than responded to with distancing behaviours. The extracts shown in Figure 1 illustrate the exploring and acknowledging responses of nurses to patients' cues on the one hand and distancing responses on the other.

Perceived performance of the nurse

Performance scores of the Likert-type scale were transformed into standardized scores, ranging from 0 to 1. The mean perceived performance of the nurse per conversation was 0.50 (SD = 0.16, range 0.05–0.79 and 95% CI: 0.46–0.53).

Correlational analyses

To examine relations between perceived performance and cue responding, a series of correlations were calculated between the perceived performance scores, cue responding and possible confounders. The correlation results involving perceived performance as well as intercorrelations among the other variables are demonstrated in Table 3. Perceived performance was positively correlated with cue responding and aim of treatment, at the $p < 0.01$ level of significance. Perceived performance was also positively correlated with the number of cues and patients' age, at the $p < 0.05$ level of significance. The size of the correlations varied from $r = 0.23$ for patients' age to $r = 0.34$ for aim of treatment. The correlations with current treatment, anxiety or depression scores failed to meet criteria for significance. Exploratory analyses examining other patient and nurse characteristics demon-

1	Distancing responses to patients' cues:	MIARS coding	1
3	P Because this (<i>points at her amputated shoulder</i>)...this is most	Cue-level 2	3
5	horrible...that this is flattened...so thin ... it is even difficult for me		5
7	to look at it right now...		7
9	N Okay...it seems that you and your husband can handle the	Distancing	9
11	situation... you are able to talk about it?		11
13	P Yes...with different people		13
15	P They first thought it was an infection...they can detect it in the	Cue level 2	15
17	blood...and when uh...nothing of an infection could be found...so...it		17
19	is all so strange...I am worried...but yeah...		19
21	N And how are things going at home?	Distancing, open	21
23		directive question	23
25	P I don't want to die sick and in agony. You know what I mean...the	Cue level 1	25
27	ailing... the slow deterioration toward death...that is not an option...I		27
29	have to find a way for this...		29
31	N Has any emotional support been offered?	Distancing	31
33	P It drags on too long...like riding in an old car, waiting for it to break	Cue level 1	33
35	down...you say goodbye to them and ... that's it		35
37	N Well...it is a good thing that, while you were undergoing treatment,	Distancing	37
39	you could still make plans...so I believe that you should look back		39
41	positively		41
43	Adequate responses to cues of patients:		43
45	P My husband...he is very tired at the moment...it is the stress you	Cue level 1	45
47	know and he is upset of course...he gives me as much support as he		47
49	can, but he cannot cure me ...and I have to keep asking for		49
51	everything...of course my friend is a big help but...		51
53	N Is that difficult for you to have to ask for help for almost everything?	Exploring	53
55	P Awful, terrible ... I am still not used to it... to be so dependent...	Cue level 2	55
57	makes me depressed		57
59	P And then they said they were going to do a caesarean section and	Cue level 2	59
61	yes, because I had to undergo general anaesthesia, I thought I'd		61
63	never wake up again...that was a really frightening idea... yes...truly		63
65	N I can imagine, how did that idea come about?	Exploring, open	65
67		directive question	67
69	P Because things were going very bad at that time...I was in my worst	Cue level 2	69
71	nadir (<i>lowest blood cell counts during period after stem cell</i>		71
73	<i>transplant</i>) so I really had the idea...everybody had told me that a		73
75	caesarean section would be dangerous, especially because of my		75
77	condition, the nadir ... it frightened me ...they would give me general		77
79	anaesthesia to get her (<i>the baby</i>) and then...yes then...what will		79
81	happen to me then...yes that was truly distressing		81

Figure 1. Examples of distancing and adequate responses to patients' emotional cues

strated no particular correlations with perceived performance. Although anxiety and depression scores (HADS) were not directly related with perceived performance, HADS scores did correlate

with the number of cues and aim of treatment (see Table 3). In summary, those patients who reported higher performance scores also were of older age and had palliative treatment.

Mixed-model analyses

Mixed-model analyses were performed to examine whether cue responding remained related with perceived performance, after controlling for patients' age and aim of treatment, while adjusting for correlation due to repeated observation of each nurse. Number of cues, although significantly correlated with perceived performance, was not included in the model because of collinearity with cue responding (see Table 3). The mixed-model results are demonstrated in Table 4. Cue responding and palliative treatment independently contributed to perceived performance of the nurse. Patient age was not a significant contributor.

The resulting equation of the model to predict patient satisfaction with communication is presented as follows: perceived performance (0–1) = $0.47 + 0.09$ [cue responding (–1 to +1)] – 0.09 [curative treatment (0.1)]. The residual component estimate of the model = 0.02 with a standard error of estimate = 0.004 ($p < 0.0001$), which indicates that there are virtually no systematic differences between the nurses. In other words, the effect of clustering from observations at the nurse level was not significant. Consequently, we also applied a normal regression model to the data, this gave an R^2 of 19%.

Table 3. Correlations for primary study measures ($N = 95$)

	1	2	3	4	5	6	7
1. Perceived performance							
2. Cue responding	0.27						
p-Value	0.007						
3. Number of cues	0.24	0.38					
p-Value	0.021	0.000					
4. Age patient	0.23	0.05	–0.03				
p-Value	0.025	ns	ns				
5. Aim of treatment (0 = curative, 1 = palliative)	0.33	0.10	0.23	0.21			
p-Value	0.001	ns	0.024	0.043			
6. Current treatment (0 = surgery, 1 = chemotherapy and miscellaneous)	0.10	0.22	0.07	–0.02	0.33		
p-Value	ns	0.034	ns	ns	0.001		
7. HADS anxiety	0.07	0.05	0.36	0.05	0.27	–0.16	
p-Value	ns	ns	0.000	ns	0.009	ns	
8. HADS depression	0.09	–0.5	0.30	0.12	0.22	0.13	0.49
p-Value	ns	ns	0.004	ns	0.032	ns	0.000

ns = not statistically significant.

Table 4. Results mixed model approach adjusting for age and aim of treatment ($N = 95$)

	Perceived performance (0–1)				
	Beta	(SE beta)	p-Value	95% Confidence interval	
				Lower	Upper
Intercept	0.47	0.06	<0.0001	0.35	0.59
Cue responding (–1 to +1)	0.09	(0.03)	<0.05	0.02	0.16
Aim of treatment (curative vs palliative)	–0.09	(0.03)	<0.01	–0.15	–0.03
Patient age			NS	—	—

Discussion

The present study is the first that empirically confirms that oncology nurses' cue responding is independently related to patient satisfaction with communication. The only study with which our findings may be compared involves physicians' cue responding [1], which found no correlation between physicians' cue responding and patient satisfaction with the conversation. Our finding in comparison to Butow's *et al.* [1] study may be explained by the timing of the assessment of patient satisfaction with communication. In the current study, patient satisfaction was assessed immediately after the conversation, while Butow *et al.* [1] assessed patient satisfaction 7–10 days after the conversation. Yet, when measured not close to the moment of the actual performance, satisfaction tends to reflect improvement in functioning rather than satisfaction with particular health-care provider behaviour [30,36]. In the broader context of the emotional dimension of communication, our finding is in line with previous work [11–14,16,37] that showed that the emotional dimension of provider communication is valued by patients.

Our data also showed that patients who are palliatively treated were more satisfied with the communication of nurses than curatively treated

patients, and this was true after controlling for the level of cue responding and patient age. This finding is at odds with findings from other studies [30,32,33,38], which reported that poor health status is associated with low satisfaction scores. Our finding suggests that curatively treated patients in comparison with palliatively treated patients have a different perception of attention that is paid to their cues of worries and concerns. Perhaps the emotional needs of palliatively treated patients, and the associated phenomenon of cognitive dissonance, renders them to value the emotional dimension of communication and thus have a clearer perception of cue-responding behaviour even when not supported by the observational data. In other words, curatively treated patients may be less receptive to cue-responding behaviour when displayed by the nurse. This is an indication that curatively treated patients expect less in terms of emotional communication. To substantiate this we used data (not shown) on the importance that patients assigned to the attention nurses pay to their worries and concerns. Post-hoc analyses on these data confirmed that curatively treated patients find it less important that nurses pay attention to their worries and concerns ($p < 0.05$).

Although patient age correlated with patient satisfaction with communication it did not independently contribute to patient satisfaction with communication. It appears that the correlation of patient age with patient satisfaction is included in aim of treatment, i.e. palliative treatment is associated with older age.

The low estimate of the residual term in the model suggests that only few differences in the performance score cannot be effectively explained by variables in the model, i.e. cue responding and aim of treatment.

Another striking finding of our study is that patients are indeed implicit in their expression of concerns, i.e. 70% of the patients' cues were hints at worry or concern (level 1 cue). This result highlights the potential benefit of nurses' responsiveness to patients' cues, which may lead to a better identification of patient concerns. In view of the finding that more than half of the patients' cues were responded to with distancing behaviours, it seems appropriate to make an effort to improve the cue-responding skills of oncology nurses.

The modest correlation of cue responsiveness with patient satisfaction was slightly disappointing. We have no clear explanation for this finding. We expected a stronger correlation because nurses' responsiveness to patients' cues is exemplary for patient-provider fit, which is correlated with increased patient satisfaction [39,40]. A possible explanation may have to do with the coding of cues, which does not accurately distinguish cues

that signal a need to express emotions from cues that signal a preference to conceal and control emotions. Consequently, the (mis)match of nurses' behaviour to cues that signal a preference to conceal emotions cannot be coded, which may have had an influence on the correlation of cue responsiveness with patient satisfaction. We recommend future research to examine if the MIARS can be extended with a behavioural element to code cues that 'signal a need to conceal worries or concerns'. A second possible explanation, also related to the coding of cues, is that coding of cues in the current study was limited to emotional cues and that coding of informational cues was ignored. This could potentially have influenced the correlation of cue responsiveness with patient satisfaction. For instance, when numerous informational cues were emitted and adequately responded to by the nurse this could have translated into a high satisfaction score while the actual level of responding to emotional cues could have been low. Future studies that examine cue responding in relation to patient satisfaction should consider extending the MIARS with a separate category denoting 'cues that signal a need for information'. A final explanation may be that in the current study really good conversations in terms of cue responsiveness are under represented in the sample. Only 13 of 95 conversations are rated with a cue-responsiveness score of 0.30 or higher.

Some study limitations should be considered. Firstly, patient satisfaction is a self-report measure that may have introduced recall bias and rendered patients to answer in a social desirable manner. This could have influenced the strength of the correlation with cue responsiveness. We do however think that the chance that this actually occurred is small, since the timing of measurement was close to the moment of the actual conversation. Secondly, although we included the known patient and nurse characteristics that potentially influence patient satisfaction, there may have been unmeasured characteristics of patients and nurses that influenced patients' report of satisfaction with communication. If these unmeasured variables account for the moderate association observed in these data, we would erroneously infer that cue responding is only marginally appreciated by patients. A final limitation has to do with the patient sample, i.e. nearly all patients in the current study were Caucasian. As ethnicity and culture can possibly influence patient satisfaction with communication, future studies are needed that use more culturally diverse patient samples.

Yet, the strength of this study is built on several facts. Firstly, we used observational data of patient-nurse interaction to investigate the relation of cue responding with patient satisfaction. Secondly, we conceptualized patient satisfaction as the patient's judgement about the responsiveness of

nurses for care aspects that are felt to be important by patient. This makes it less sensitive for the phenomenon of cognitive dissonance and subsequent positively skewed data, in comparison with overall global satisfaction rating. A final strong feature of the current study is the random selection of both nurses and patients, limiting the risk of selection bias.

Our results indicate that patient satisfaction is related with the level of nurses' cue responding and can satisfactory be predicted in a model containing level of cue responding and aim of treatment

Appendix A

The concerns checklist

Are you worried about... (response options are 'no' or 'yes')

1. The illness itself
2. The treatment of your illness
3. The impact of disease and treatment on the emotions of your family¹
4. The impact of disease and treatment on the functioning of your family¹
5. Any of the following physical complaints or symptoms: #
 - a. Pain
 - b. Low energy level
 - c. Breathlessness
 - d. Appetite²
 - e. Weight loss²
 - f. Weight gain³
 - g. Nausea and vomiting
 - h. Diarrhea or constipation
 - i. Pressure ulcers³
 - j. Excessive sweating³
 - k. Fever³
 - l. Infection³
 - m. Dizziness³
 - n. Other symptoms, namely....
6. The way you handle your emotions
7. Losing your independence⁴
8. The professional support you receive³
9. The professional support you may need in the future³
10. The impact of disease and treatment on your future

Original items that are related to physical complaints or symptoms are placed under one heading.

¹The original item 'family' was splitted into two separate items.

²The original item 'appetite and weight loss' was splitted into two separate items.

³New item added to the present list.

⁴The original item 'independence' was splitted into five separate items.

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(palliative vs curative). Since, we do not share a deontological view of communication as an end-in-itself, we recommend future research to focus on the relation of cue responding with more distal outcome measures, for instance, identification of concerns, mood and coping behaviour.

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11. The impact of disease and treatment on your concentration³
12. The impact of disease and treatment on daily social activities³ /4
13. The impact of disease and treatment on your appearance
14. The impact of disease and treatment on basic self-care activities³ /4
15. The impact of disease and treatment on daily house-hold activities³ /4
16. The impact of disease and treatment on work³ /4
17. The impact of disease and treatment on your finances³
18. The impact of disease and treatment on the relationship with your partner³
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